



# Buyer Questionnaire

Send forms to [vicki.mckenzie@cbrealty.com](mailto:vicki.mckenzie@cbrealty.com)

## CONTACT INFORMATION

**First & Last Name**

**Phone Number**

**Email**

**Address**

## GENERAL QUESTIONS

**How long have you been looking?**

**Are you working with an agent? Y / N**

**How did you find us?**

**Will this purchase be...**

Your first home purchase?

A relocation?

If so, do you currently have a lease? Y / N

A down-size?

A move up?

An investment property?

**Who will be living in the home?**

**Pets? (type,how many, indoor/outdoor)**

**Will anybody else be involved in helping you with the purchase decision?**

**How soon do you need to be in your new home?**

### LENDING QUESTIONS

Are you working with an agent? Y / N / I need a referral

If yes, have they let you know how much you are pre-approved for?

If no, it is important to get pre-approved by a lender before we start looking so we know what price range you qualify for.

### LOCATION QUESTIONS

What are your preferred locations?

Are there any other locations you would consider?

What is important to you in considering location? (near school, work, downtown, train station, airport, etc.)?

### PROPERTY PREFERENCES

Type/Style?

Condo / Townhouse

Single-Family Home

Manufactured / Mobile Home

Multi-Family Home

Land

Farm / Ranch

Price From - Price To?

# of Beds / # of Baths? (1+/1+ , 2+/2+ ...)

Square Footage From - To?

Lot Size From - To?

**WANTS VS NEEDS**

**WANT**

**NEED**

—	Garage 1+ Car	—
—	Garage 2+ Car	—
—	Carport	—
—	Single Story	—
—	2+ Story	—
—	Dining Room	—
—	Family Room	—
—	Den/Office	—
—	Attic	—
—	Central Air / Heat	—
—	Hardwood Floors	—
—	Fireplace	—
—	Swimming Pool	—
—	Spa / Hot Tub	—
—	RV / Boat Parking	—
—	Pets Allowed	—
—	Lease Option	—

**WANTS VS NEEDS**

**WANT**

**NEED**

—	Energy Efficient Home	—
—	Disability Features	—
—	Corner Lot	—
—	Cul de Sac	—
—	RV / Boat Parking	—
—	Cul de Sac	—
—	Workshop	—
—	Golf Course Lot / Frontage	—
—	Waterfront	—
—	Water View	—
—	Senior Community	—
—	Recreational Facilities	—
—	Community Security	—
—	Community Boat Launch	—
—	Community Park	—
—	Community Clubhouse	—
—	Community Swimming Pool	—